

**135SRlc**  
Short Radius Hydraulic Excavator  
Weight 30,870 lbs.  
94 Horsepower



**235SRlc**  
Short Radius Hydraulic Excavator  
Weight 57,300 lbs.  
148 Horsepower



Texana Machinery has a **great supply** of Kobelco Excavators – the only excavator you’ll ever need.

Bonus tax depreciation programs end 12/31/04. You may qualify to receive significant tax breaks, but you must act now. To earn this accelerated depreciation bonus, you must take delivery of your new Kobelco Excavator **no later than December 31, 2004!**

Texana Machinery needs used equipment inventory, so we’re committed to giving you **top dollar for your trade-in**. And since all Kobelco Excavators are Tier 2 Certified for emission standards, you may be eligible for a state grant when you retire older non certified machines.

**Texana Tracker**, our cutting edge, scheduled maintenance program that utilizes GPS satellite technology, is now available on all Kobelco Excavators. This all new system eliminates your warranty service guesswork by keeping track of your machine hours and locations so that Texana will maintain it according to manufacturer requirements, so you don’t have to worry about a thing.

**Financing programs** are tailored to meet your individual needs. We can streamline the process by combining both machine and service contract purchases under one agreement.

As an additional bonus, when you purchase any Kobelco Excavator before the first day of deer season, you’ll automatically get a **free top-of-the-line deer blind** from Texas Hunter Products.

If you’re planning an excavator purchase in the upcoming months, you should **buy it now**...because the tax advantages and purchase benefits will never be better.

**Send in the attached postage-paid card** and a Texana Team Representative will contact you to answer all your questions and arrange for a personal demonstration of the machines that set the standard.

**Kobelco. Your Competitive Edge.**



**SK210lc**  
Dynamic Acera Hydraulic Excavator  
Weight 47,000 lbs.  
148 Horsepower



**SK250lc**  
Dynamic Acera Hydraulic Excavator  
Weight 55,400 lbs. 176 Horsepower

**Yes,** contact me now! I want to...

- Choose from a large inventory
- Take advantage of bonus tax depreciation
- Get more for my trade-in
- Get Texana Tracker
- Get a tailored finance program
- Get a free deer blind

Company \_\_\_\_\_

Contact \_\_\_\_\_

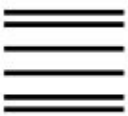
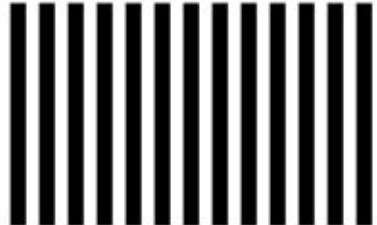
Office Phone \_\_\_\_\_

Cell Phone \_\_\_\_\_

Best Time To Call \_\_\_\_\_

E-Mail Address \_\_\_\_\_

NO POSTAGE  
NECESSARY  
IF MAILED  
IN THE  
UNITED STATES



**BUSINESS REPLY MAIL**  
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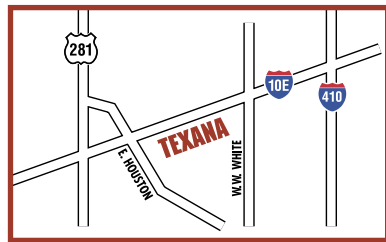
POSTAGE WILL BE PAID BY ADDRESSEE

TEXANA MACHINERY  
PO BOX 200170  
SAN ANTONIO TX 78220-9909

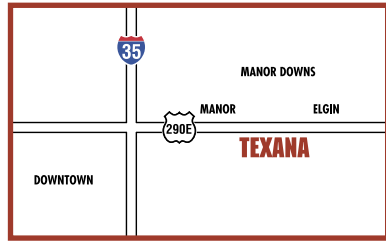


# TEXANA

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San Antonio, Texas 78219  
texanamachinery.com



**Texana San Antonio**  
Phone: (210) 333-8000



**Texana Austin**  
12805 Hwy 290 E.; Manor (Austin), TX 78653  
Phone: (512) 272-8922

PRSRT. STD  
U.S. POSTAGE  
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SAN ANTONIO, TX  
PERMIT #4043

# WHY BUY KOBELCO NOW?

- Large Inventory
- Bonus Tax Depreciation
- Trade-Ins Welcome
- Texana Tracker
- Tailored Finance Programs
- Free Deer Blind



# TEXANA